



Developing a Winning Grant Proposal

Donald C. Orlich, Nancy R. Shrope

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In a world of tightening budgets and increased competition for grant money, *Developing a Winning Grant Proposal* provides the guidelines, strategies, plans, and techniques to craft a fundable grant proposal. A user-friendly, engaging, and up-to-date guide, this book covers the entire process from the inception of a good idea, to the formulation of a strong proposal, to the next steps once a proposal is funded. Providing a basic overview and helpful tools for busy faculty and researchers, this is a must-have guide for anyone interested in the mechanisms that successful grant writers employ.

Special Features Include:

- Appendices with a "Model of a Funded Proposal" and a "Basic Toolbox for Grant Seekers"
- Checklists for self-evaluating the efficacy of each portion of the grant proposal
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