



Nonprofit Mergers and Alliances

Thomas A. McLaughlin

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Clear, practical, step-by-step guidance through the nonprofit merger process

Using real-world examples, case studies, and enduring frameworks, *Nonprofit Mergers and Alliances, Second Edition* offers clear, practical, step-by-step guidance through the merger and alliance development process.

From assessing feasibility and planning for implementation to post-merger integration, this ground-breaking work points out pitfalls and offers insightful commentary in every chapter.

- Provides a comprehensive framework for designing and implementing effective collaborations of all kinds
- Offers the tools needed to effectively collaborate with potential partners
- Shows how nonprofit mergers are fundamentally different from for-profit mergers-and why board members need to know this
- Focuses on the needs of the nonprofit sector, including cultural compatibility and compassionate management practices
- Shows nonprofit managers and board members how to make their way through the merger process without repeating Wall Street's mistakes

Insightful and realistic, *Nonprofit Mergers and Alliances, Second Edition* equips you with the tools and knowledge you need to create effective collaborations.

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